

Austin
Customer Main Account Detail

Report Criteria

Date Range: 9/14/2011 To 10/14/2011

Locations: (undefined), Austin, Cedar Park, Dallas, Ft Worth, Houston, Round Rock

Parameters: Detail



Customer Main	Orders	Deliv Cost	Sold	Cost	Gross Margin	Net Margin
Ricky Bobby Automotive	11					
47500	10/9/2011	\$35.53	\$225.00	\$157.50	30%	14%
47200	10/10/2011	\$36.77	\$142.00	\$99.40	30%	4%
47400	10/10/2011	\$35.17	\$176.00	\$123.20	30%	10%
47800	10/10/2011	\$34.18	\$59.86	\$44.90	25%	-32%
38900	10/11/2011	\$129.32	\$1,015.00	\$710.50	30%	17%
47100	10/11/2011	\$54.65	\$164.00	\$114.80	30%	-3%
47600	10/11/2011	\$64.55	\$150.02	\$112.51	25%	-18%
35400	10/13/2011	\$143.19	\$1,952.50	\$1,366.75	30%	23%
40600	10/13/2011	\$573.69	\$3,952.50	\$2,766.75	30%	15%
29200	10/14/2011	\$59.70	\$2,030.00	\$1,421.00	30%	27%
29400	10/14/2011	\$15.33	\$1,015.00	\$710.50	30%	28%
Total:		\$1,182.09	\$10,881.88	\$7,627.81	29.9% (avg)	19.04% (avg)

Delivery Time By Customer Detail

Report Criteria

Date Range: 3/6/2011 To 4/6/2011

Locations: 2

Parameters: Detail, Show cost data



CLICK & CLACK'S AUTO SERVICE

Date	Order Num	Invoice #	Order Time	Delivered Time	Tot Time (h:m)	Cost	Sold	Deliv Cost	Margin%	Net %
3/7/2011	2-94852-1	02951659	3/7/2011 7:16 AM	3/7/2011 8:15 AM	0:59	\$367.57	\$566.36	\$2.82	35	35
3/7/2011	2-94857-1	02951661	3/7/2011 7:44 AM	3/7/2011 8:15 AM	0:31	\$21.47	\$47.86	\$2.82	55	49
3/7/2011	2-94858-1	02951662	3/7/2011 7:54 AM	3/7/2011 8:53 AM	0:59	\$17.44	\$28.96	\$11.92	40	-1
3/7/2011	2-94876-1	02951669	3/7/2011 8:48 AM	3/7/2011 10:10 AM	1:22	\$15.00	\$27.90	\$2.78	46	36
3/7/2011	2-95015-1	02951751	3/7/2011 11:26 AM	3/7/2011 11:54 AM	0:28	\$9.65	\$22.00	\$1.41	56	50
3/7/2011	2-95086-1	02951794	3/7/2011 1:20 PM	3/7/2011 2:15 PM	0:55	\$7.03	\$8.62	\$1.29	18	3
3/7/2011	2-95094-1	02951802	3/7/2011 1:24 PM	3/7/2011 2:15 PM	0:51	\$10.51	\$17.41	\$1.29	40	32
3/7/2011	2-95236-1	02951868	3/7/2011 3:35 PM	3/7/2011 4:07 PM	0:32	\$44.40	\$60.30	\$1.78	26	23
3/8/2011	2-95377-1	02951979	3/8/2011 7:34 AM	3/8/2011 8:15 AM	0:41	\$51.80	\$127.87	\$3.04	59	57
3/8/2011	2-95411-1	02952005	3/8/2011 8:23 AM	3/8/2011 9:06 AM	0:43	\$2.27	\$3.49	\$2.00	35	-22
3/8/2011	2-95446-1	02952027	3/8/2011 8:59 AM	3/8/2011 9:28 AM	0:29	\$120.80	\$181.82	\$6.10	34	30
3/8/2011	2-95528-1	02952091	3/8/2011 10:08 AM	3/8/2011 10:55 AM	0:47	\$16.97	\$26.87	\$7.18	37	10
3/8/2011	2-95728-1	02952218	3/8/2011 1:35 PM	3/8/2011 2:01 PM	0:26	\$54.63	\$86.73	\$0.00	37	37
3/8/2011	2-95848-1	02952297	3/8/2011 3:32 PM	3/8/2011 3:53 PM	0:21	\$27.34	\$58.64	\$33.24	53	-3
3/9/2011	2-96040-1	02952425	3/9/2011 9:02 AM	3/9/2011 9:25 AM	0:23	\$85.94	\$140.13	\$13.81	39	29

Delivery Time By Customer Summary

Report Criteria

Date Range: 6/26/2010 To 7/26/2010

Main Accounts: 9089251161

Locations: 1

Status: Delivered

Parameters: Summary

Customer Name	Num Inv.	Num Delivery	Avg Deliv h:m	Tot Cost	Tot Sold	Tot Deliv Cost	Tot Margin%	Tot Net Margin %
CLICK AND CLACK'S	119	110	0:27	\$3,058.37	\$5,198.97	\$301.16	\$14.00	\$35.00

**Cedar Park
Productivity By Map Zone By Location**

Great tool to evaluate Dispatcher productivity in a given geography. How effectively is equipment being used? Are we making good combination decisions



Map Zone	Delivery Time	Distance	Trips/Orders	Load Rating	Weight	Utilization	Sell\$	GM\$	Delivery Cost\$	Net Margin
C - 34	38:44 h:m	724	18 / 25	3.1	111,321	33%	\$101,740.84	\$30,259.58	\$2,006.56	28%
B - 38	43:08 h:m	689	20 / 25	4.0	92,847	23%	\$85,217.69	\$24,912.03	\$2,089.90	27%
C - 36	41:29 h:m	383	48 / 73	4.3	36,671	13%	\$1,036,544.28	\$262,038.22	\$3,576.31	25%
C - 38	11:03 h:m	284	9 / 11	3.7	44,646	28%	\$40,198.01	\$11,708.06	\$329.75	28%